



PARENTS, TEENS & COUNTRY





From Edison Research and Triton Digital

HAVE TEENAGER IN HOUSEHOLD:

AGE 25-54

31

AGE 35-44



Share of Ear®

AM/FM Radio

75

Parents' 25-54
Daily Listenership

Streaming Audio

39

Owned Music

27

YouTube

26

SiriusXM

19

Podcasts

15

TV Music Channels

10

edison

YouTube for music and music videos only AM/FM Radio includes over the air and radio streams

Streaming Audio includes pure plays such as Pandora, Spotify, and others

Edison Research Share of Ear ® 2019

Share of Ear®

Parents' 25-54
Daily Listenership

Streaming Audio

39

Adults 25-54 without children Daily Listenership **Streaming Audio**

32



YouTube for music and music videos only

AM/FM Radio includes over the air and radio streams

Streaming Audio includes pure plays such as Pandora, Spotify, and others

Edison Research Share of Ear ® 2019

Share of Ear®

Americans' 13-19
Daily Listenership

AM/FM Radio

Streaming Audio

Owned Music

46

YouTube

SiriusXM

13

TV Music Channels

9

Podcasts

9



YouTube for music and music videos only

AM/FM Radio includes over the air and radio streams

Streaming Audio includes pure plays such as Pandora, Spotify, and others

Edison Research Share of Ear ® 2019

CRS 2019 RESEARCH

ONLINE SURVEYS CONDUCTED IN JANUARY 2019

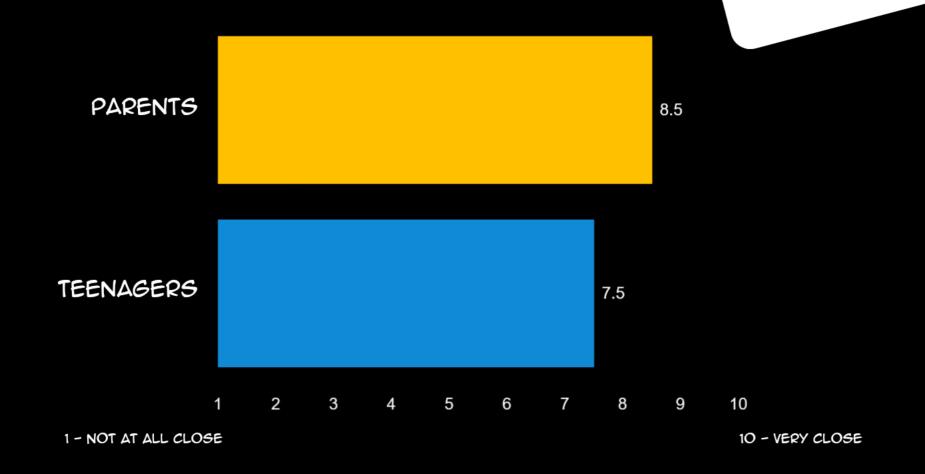
- · 1909 PARENTS OF TEENAGERS
- · 459 TEENAGERS

IN-HOME INTERVIEWS WITH PARENTS AND THEIR TEENAGERS IN ALABAMA, MINNESOTA, AND CONNECTICUT



PARENT & TEENAGER RELATIONSHIP

HOW CLOSE OF A RELATIONSHIP DO YOU HAVE WITH YOUR TEENAGERS/PARENTS?





82%
PARENTS OF TEENS
AGREE

"YOU UNDERSTAND YOUR TEENAGERS VERY WELL." "YOU
UNDERSTAND
YOUR PARENTS
VERY WELL."



90%
PARENTS TEENS
AGREE

"YOU CAN TRUST YOUR TEENAGERS." "YOU CAN TRUST YOUR PARENTS."



31%
PARENTS TEENS
AGREE

"YOU HAVE A HARD TIME GETTING YOUR TEENAGERS TO COMMUNICATE WITH YOU."

"YOU HAVE A HARD TIME GETTING YOUR PARENTS TO COMMUNICATE WITH YOU."



COMPARED TO THE RELATIONSHIP WITH YOUR PARENTS WHEN YOU WERE A TEEN, IS YOUR RELATIONSHIP WITH YOUR TEENAGER...

BETTER 66% ABOUT
THE SAME
30%
WORSE



HOW WELL DO PARENTS AND THEIR TEENAGERS KNOW EACH OTHER?





MUSIC LISTENING





76%
PARENTS OF TEENS
AGREE

"LISTENING TO MUSIC IS A BONDING ACTIVITY FOR YOU AND YOUR TEENAGERS."

"LISTENING TO MUSIC IS A BONDING ACTIVITY FOR YOU AND YOUR PARENTS."





68%
PARENTS OF TEENS
AGREE



WHAT HAVE PARENTS LEARNED ABOUT MUSIC FROM THEIR TEENS?





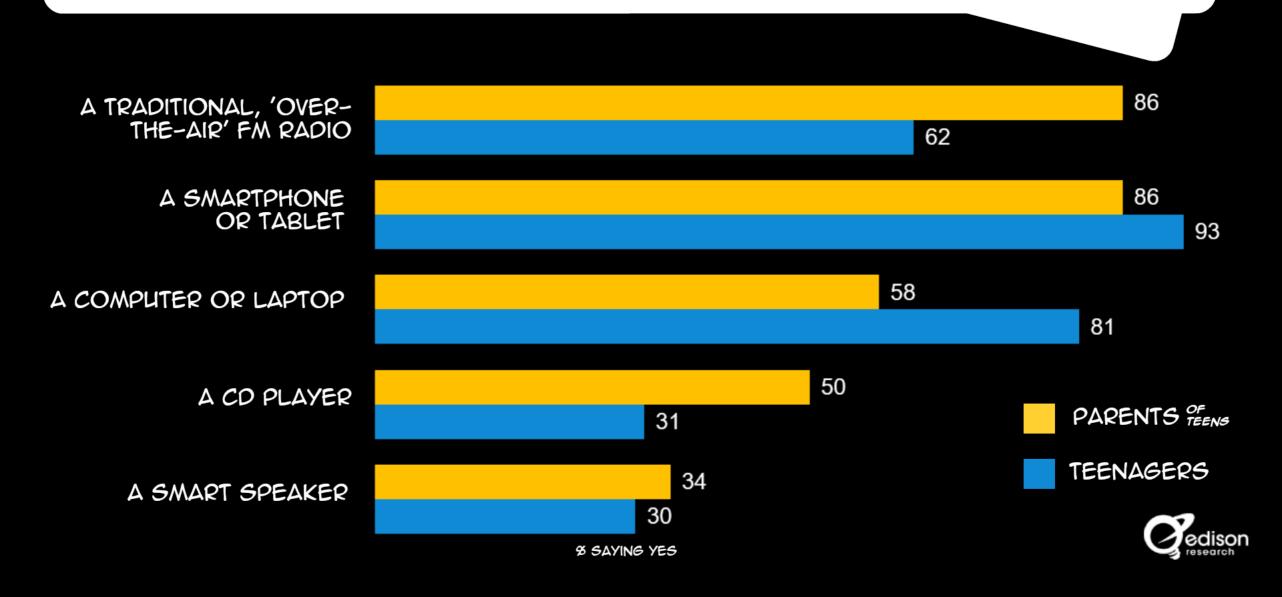
52% LEARNED ABOUT A STREAMING MUSIC SERVICE FROM THEIR TEENAGE CHILD



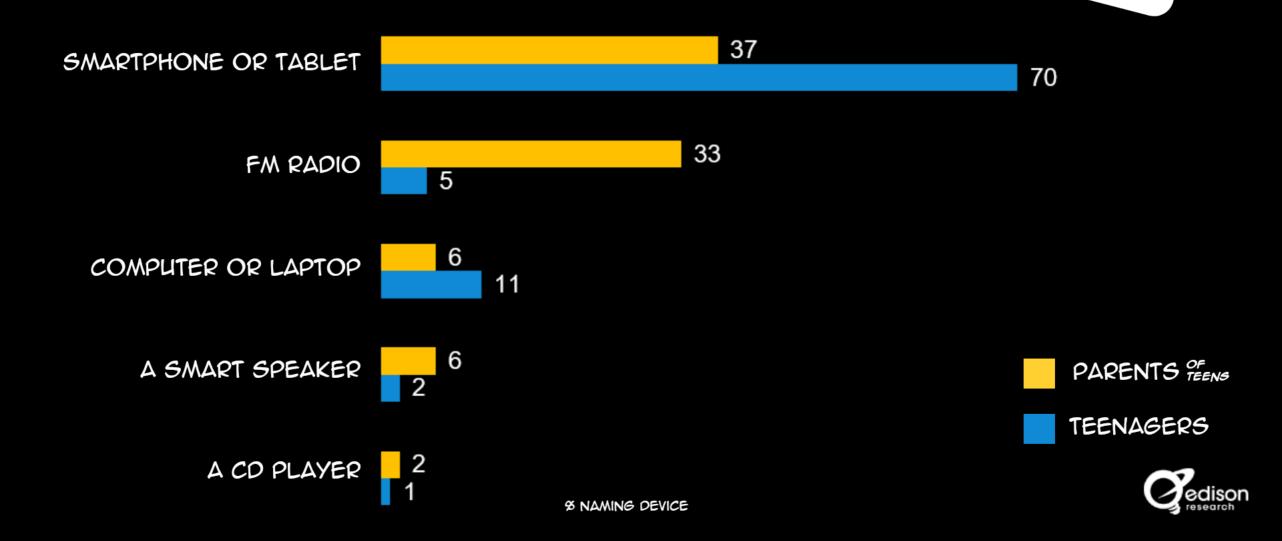




DO YOU EVER LISTEN TO MUSIC USING ...?



HOW DO YOU LISTEN TO MUSIC MOST OFTEN?



80%

OF PARENTS SAY THEY CURRENTLY EVER LISTEN TO FM RADIO WITH THEIR TEENAGER



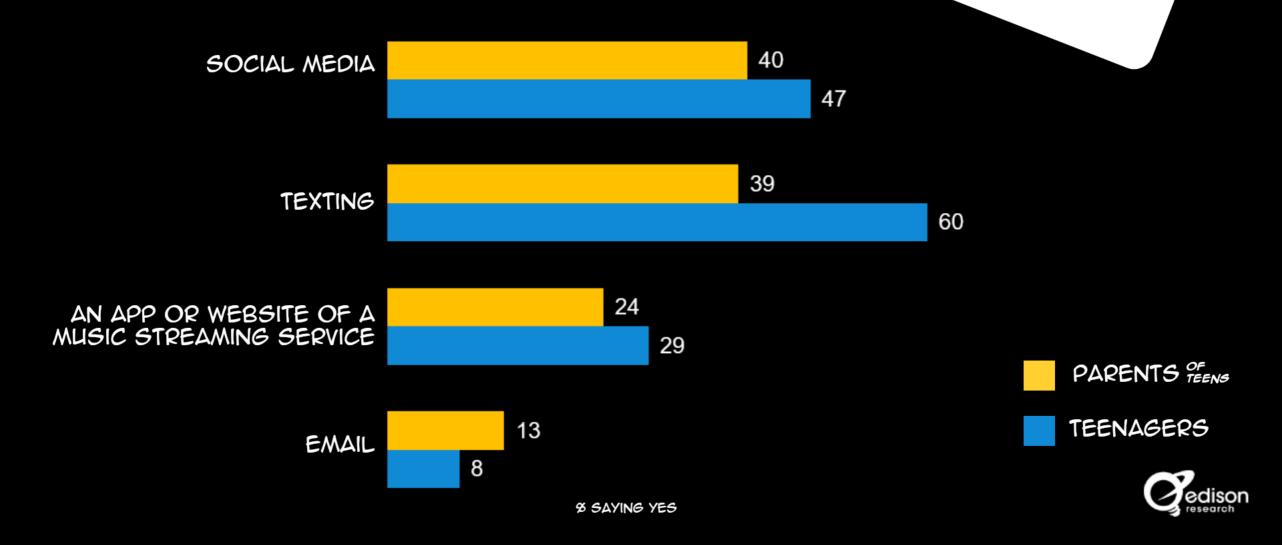


73%

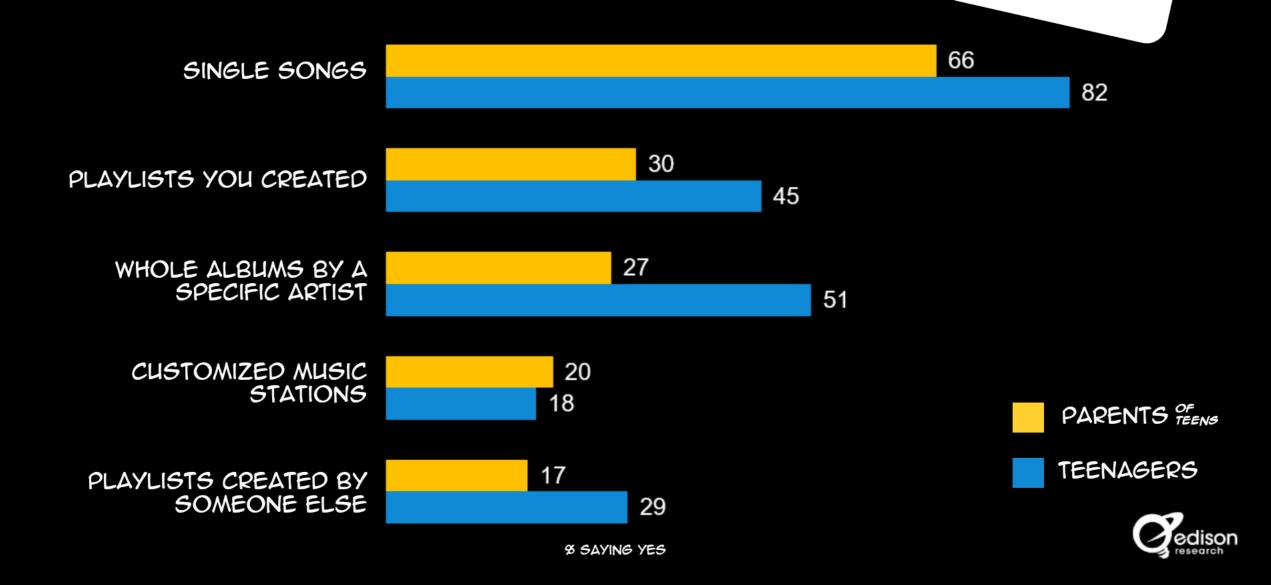
OF PARENTS SAY THEY CURRENTLY EVER LISTEN TO STREAMING AUDIO WITH THEIR TEENAGER



DO YOU EVER SHARE MUSIC WITH FRIENDS OR FAMILY MEMBERS THROUGH...?



PARENTS AND TEENAGERS ARE SHARING ...



WHEN CHOOSING HOW TO LISTEN TO MUSIC, WHICH DO YOU PREFER MOST OFTEN?

PARENTS OF TEENS: LISTENING TO PRE-SET MUSIC STATIONS

32

LISTENING TO A
CUSTOMIZED MUSIC
STATION BASED
AROUND SONGS OR
ARTISTS YOU LIKE

32

PICKING THE SPECIFIC SONGS YOU WANT TO LISTEN TO

36

TEENS:

14

77



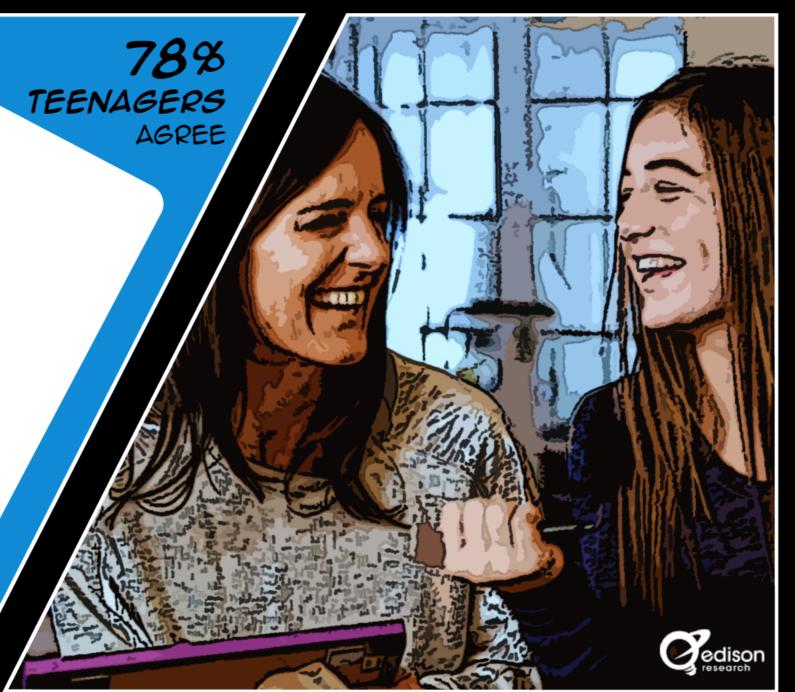
WHAT DO PARENTS AND THEIR TEENAGERS THINK OF COUNTRY MUSIC?





92%PARENTS OF TEENS AGREE

"COUNTRY MUSIC IS FAMILY FRIENDLY."





"COUNTRY MUSIC IS A GENRE THE WHOLE FAMILY CAN AGREE ON"

73%
PARENTS OF TEENS
AGREE



71%
PARENTS OF TEENS
AGREE

"YOUR TEENAGERS LIKE MANY OF THE SAME COUNTRY SONGS THAT YOU DO"

"YOUR PARENTS LIKE MANY OF THE SAME COUNTRY SONGS THAT YOU DO"



238
PARENTS OF TEENS
AGREE

"YOUR TEENAGERS GOT YOU TO LISTEN MORE TO COUNTRY MUSIC."

"YOUR PARENTS GOT YOU TO LISTEN MORE TO COUNTRY MUSIC."





WHAT TYPE OF PROGRAMMING DOES THE RADIO STATION YOU LISTEN TO MOST PLAY?



PARENTS:

- 1. COUNTRY
- 2. TOP 40
- 3. CLASSIC ROCK

TEENAGERS

- 1. TOP 40
- 2. HIP-HOP/RAP
- 3. COUNTRY





"LISTENING TO FM RADIO IS ENJOYABLE."

858
PARENTS OF TEENS
AGREE

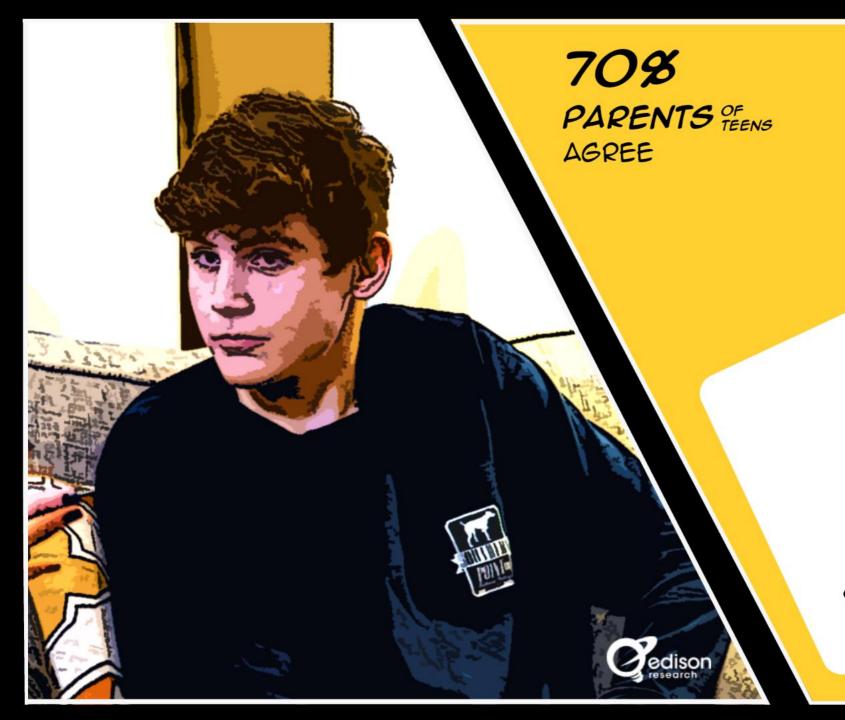




"YOU USE FM RADIO TO LEARN ABOUT NEWS, TRAFFIC, WEATHER AND THINGS GOING ON IN YOUR COMMUNITY."

75%
PARENTS OF TEENS
AGREE





34% TEENAGERS AGREE

"FM RADIO IS FOR PEOPLE YOUR AGE."

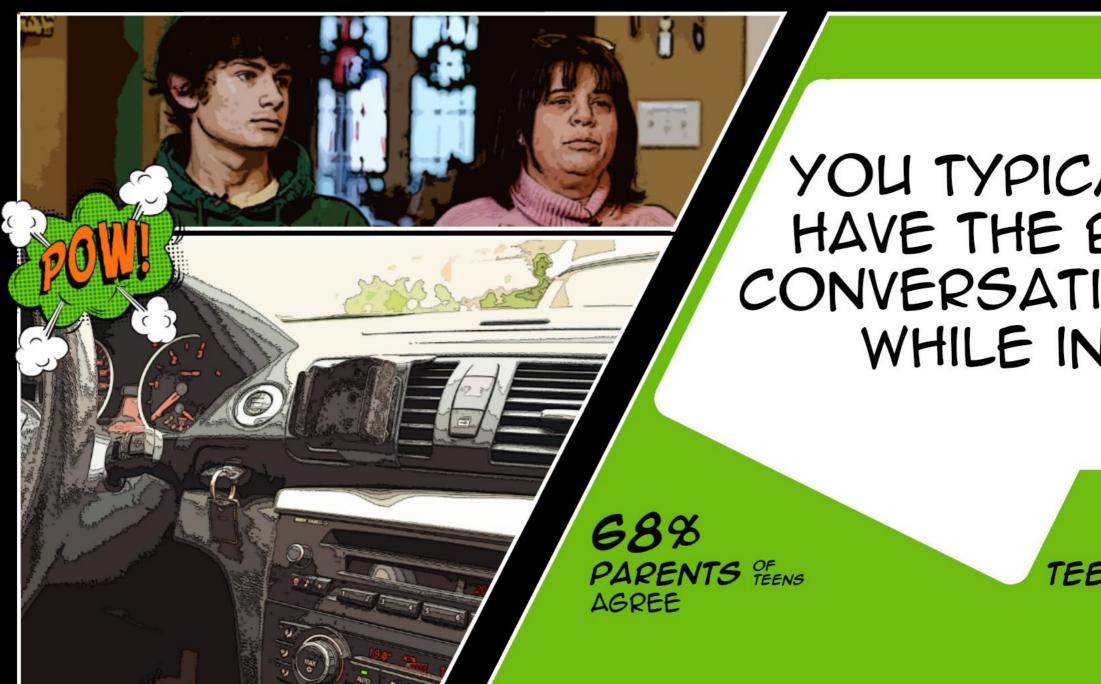
IN-CAR LISTENING

57% OF PARENTS OF TEENS ARE IN THE CAR WITH THEIR TEENAGERS EVERY DAY









YOU TYPICALLY HAVE THE BEST CONVERSATIONS WHILE IN THE CAR



WHILE IN THE CAR WITH YOUR PARENTS, HOW OFTEN DO YOU LISTEN TO MUSIC WITH HEADPHONES ON?



FREQUENTLY

20%

SOMETIMES

28%

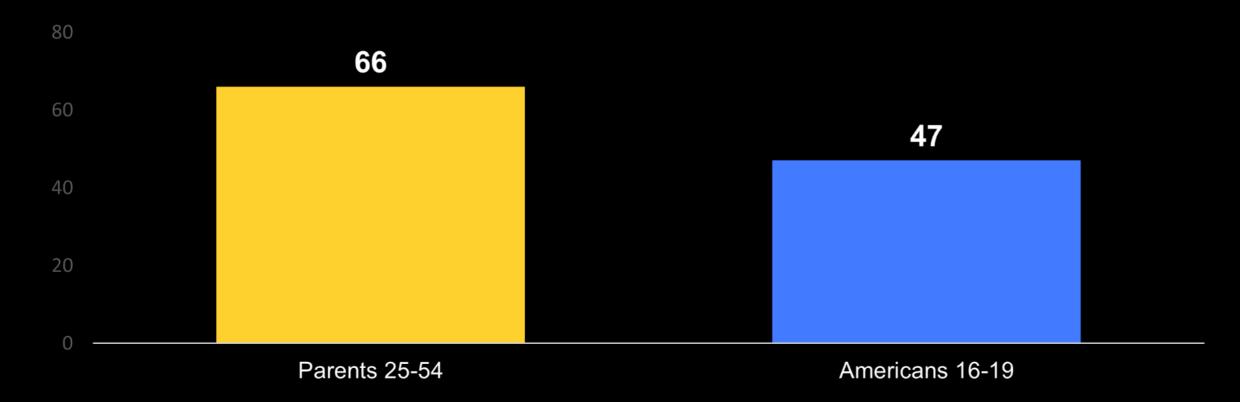
HARDLY EVER/NEVER

52%



Share of Ear

Share of Time Spent Listening to AM/FM Radio in a Car/Truck





"IN YOUR CAR, YOU FIND IT EASIER TO LISTEN TO MUSIC ON A SMARTPHONE THAN ON THE FM RADIO"

H98
TEENAGERS
AGREE

31%
PARENTS OF TEENS
AGREE

OUTREACH

SERVE THE COMMUNITY

PARENT-TEEN EXPERIENCES

POSITIONING



